



ENGINEERING SERVICES

Ajilon Communications provides complete engineering* services, from start to finish, including planning, field surveying, design and drafting. Engineering services include the design of conduit, buried, aerial and underground cable, fiber optic systems, digital switching systems, voice and data transmission, and distribution systems.

- LAN/WAN Network Engineers
- Outside Plant Engineers
- Central Office Engineers
- BIC Engineers
- Detail Engineers
- Transmission Engineers
- Fiber Optic Engineers
- Fault Management
- Access Management
- Performance Management
- Configuration Management
- CATV Engineers
- Right of Way Agents
- Re-Engineering Management Consultants
- Microwave Engineers
- RF Engineers
- Traffic Management
- Spec Writers

There is no one better to manage your investment in communications than Ajilon Communications.

For nearly 50 years, we've been providing the communications industry with premier personnel and project management professionals. We attribute our success to our unwavering drive to be the supplier of choice for clients who view communications and converging technologies as a strategic investment and a competitive edge.

We have built our business by maintaining a single focus on our customers and their needs surrounding current and future technologies. Whether you need one worker at one location or a team of professionals spanning several locations, we provide a flexible workforce when and where you need it. Our "just-in-time" workforce helps you maximize productivity while minimizing the costly expenses of recruiting, hiring, training, redeployment and downtime.

* In some states, due to state laws, we provide engineering services by partnering with locally licensed engineering firms.

678.482.5103

fax: 678.482.8849

www.ajilon.com

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MANAGEMENT SERVICES

Whether an engineering*, construction, installation or maintenance project, our Management Services can be the foundation for the most comprehensive telecommunications projects. Our staff manages projects from start to finish, from the planning and research, to the tools and delivery mechanisms, to the coordination with other departments and managers, to the resources, timelines and budgets. Our Management Services personnel classifications include:

- Executive Project Managers
- Program Managers
- Senior Project Managers
- Project Managers
- Engineering Managers
- Construction Managers
- Construction Inspectors
- Auditors
- Installation Foreman
- Solutions Delivery Managers

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TECHNICAL SERVICES

Ajilon Communications offers an array of craft services to help you meet your goals. By project, unit price, or on a time and materials basis, we can provide all levels of technicians from entry level to journey level. Let us deliver the qualified personnel to supplement your own forces to maintain your inside and outside plant facilities or get them up and running:

- Central Office Technicians
- Central Office Equipment Installers
- Switch Technicians
- Transmission Technicians
- Wireless Technicians
- Microwave Technicians
- Fiber Optic Technicians
- Linemen
- Cable Splicers
- I&R Technicians
- Voice & Data Cable/Equipment Technicians
- Surveillance Technicians
- Data Technicians
- LAN/WAN Engineers/Architects
- Network Performance Analysts
- Needs/Impact Analysts
- Application Developers/Architects
- Web Developers
- Strategic Planners

- Tactical Planners
- RFI/RFP Writers
- Business Analysts
- Broadband/IP
- E-commerce
- Technician training

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SUPPORT SERVICES

Support services are the cornerstone of delivery for many companies. Whether at your location or ours, our managers understand the unique demands of all support services:

- Drafters
- CAD Operators
- Trainers/Instructors
- Assignment Clerks
- Flaggers
- Quality Inspectors
- Consultants

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MANAGED SERVICES

At the Core

Keeping costs under control and managed is critical to your profitability, no matter what business you are in. But managing and growing your business leaves little time to organize telecommunication costs or internal use of telephone lines and services. During these uncertain times you need to have a plan on how to balance your budget, your workload, and your staff.

Outsourcing telecommunications management can reduce internal costs by constant management of service contracts, billing rates, billing discrepancies and late payment charges. In addition, businesses can re-deploy staff to focus on key business initiatives rather than managing invoice flow, tracking order activity or monitoring inventory.

Ajilon Communications can be your telecommunications management solution and help you take control of your budget so that you can concentrate on your core business.

Allow us to proactively manage your complex telecommunication billing from multiple vendors and deliver to you one invoice with all of your charges verified.

Your Business is Our Business

Through our Managed Service programs, Service Management and Network Expense Management, we offer a broad range of services that can be tailored to address your specific business needs.

Within our Service Management portfolio, you can effectively manage service delivery and day-to-day operations with your customers and telecom vendors through our skilled resources and technical capabilities. Services include:

- Customer interface and service request management
- Service order administration
- On-site installation and repair services
- Call detail processing and reporting
- Help desk services
- Vendor management
- Service delivery performance reporting

When you work with Ajilon Communications you'll have at your side experts in the business, fully trained and committed to provide a timely response to requests for service delivery or trouble resolution.

Network Expense Management

When you choose to employ Ajilon Communications' Network Expense Management program, you'll have a full suite of systems, services and knowledgeable experts to manage your day-to-day operations.

By handling all of your telecommunications carrier administration needs, Ajilon Communications professionals ensure accurate carrier invoice processing, order placement and follow-up, and report production so that you know that your services are delivered when they're needed.

Under this program your business will gain bottom-line savings by:

- Centralizing receipt and management of all carrier invoices by identifying and monitoring charges for services provided by your vendors
- Establishing a baseline of monthly expenditures to effectively model trends and control your costs
- Validating carrier billing to ensure it complies with customer business rules and conforms to vendor pricing for contracted services
- Consolidating services under preferred vendors to realize bottom-line telecom savings
- Allocating charges to a customer-specified organizational hierarchy for effective management of departmental telecommunications budgets
- Managing the relationship with the customers' vendors to ensure service delivery and service level agreements (SLAs) support critical business needs
- Reconciling billing to your inventory to validate current charges and reduce costs
- Providing standard report capabilities to effectively analyze historical costs and trend data for services provided by the customers' vendors
- Using fully documented, industry standard procedures to ensure consistency and quality in our day-to-day operations
- Providing a consolidated file to process and pay vendor bills through the customer's financial applications
- Continually improving our business processes through a recognized continuous improvement program
- Offering a single point of contact to our customers to simplify the complexity of today's telecom marketplace

Our Commitment

We understand the telecommunications environment and our customers' needs. We specialize in building strategic partnerships with our customers to ensure they receive bottom-line value for every dollar they spend on communication services.

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